

VENDOR MEMBER LIST

Amenities & Supplies
Consulting Services
Financial Services
Insurance
Internet Services & Marketing
Reservation Systems
Real Estate
Technology

Amenities & Supplies

Gilchrist & Soames

Amanda Hines

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Indianapolis, IN 46203

Phone: 317.786.8286 x435

Website: www.gilchristsoames.com

Email: amhines@gilchristsoames.com

Luxury hotel amenities. \$50.00 retail gift certificates to be used on our website for new customer orders of \$250 or more. Must mention Florida Bed and Breakfast Inns to receive. Opening orders only.

Greenwich Bay Trading Co.

Denise Huntwork

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Raleigh, NC 27617

Phone: 800.323.1209

Website: www.gbsoaps.com

Email: customerservice@gbsoaps.com

Greenwich Bay has been manufacturing upscale soaps and toiletries since 1962. We specialize in customizing the products with the art and logo of individual properties.

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Sheffield, MA 01257

Phone: 413.528.5150 x10

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Email: joe@monarchrobe.com

Robes, Towels and Sheets

Consulting Services

Bed and Breakfast Consultant Service

Patricia Detwiler, Consultant

106 S. 4th Avenue

Wauchula, FL 33873

Phone: 863.781.2749

Website: www.bedandbreakfastconsultantservice.com

Email: info@bedandbreakfastconsultantservice.com

Aspiring Innkeepers: The experience and expertise of a professional consultant will help save you time and money. Avoid the surprises that come along with issues such as zoning, fire codes, construction, financing and regulatory restriction. Average savings over \$30,000.

Interim Hospitality Consultants

Edward L. Xanders

4145 Yardley Circle,

Tallahassee, FL 32309

Phone: 850.893.6010

Website: www.interimhospitality.com

Email: ihcex@comcast.net

Edward L. Xanders is a consultant for all conversion and aspects of the Hospitality Industry. Ed has managed and supervised the construction, marketing of Bed and Breakfast, Country Inns and Hotels in Florida since 1979.

Financial Services

Commercial Capital Network, LLC

Rick Newman

RR2, Box 2943, Route 447

Canadensis, PA 18325

Phone: 570.595.2120

Website: www.commercialcapitalnetwork.com

Email: ccnllc@gmail.com

Commercial Capital Network, LLC specializes in financing the unique needs of the Bed and Breakfast Inn Industry. We feature commercial mortgage programs that are available in all 50 states and residential hybrid loan programs in 23 states. From larger commercial Inns with fine dining, to smaller properties that are more residential in nature. These loan programs may be individually tailored to refinance or purchase a Bed and Breakfast or Country Inn. Call us today for a loan quote.

InnPayment

Brian Westlake, Sales Representative

505 Sansome, 8th Floor

San Francisco, CA 94111

Phone: 866.924.6990

Website: www.innpayment.com

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InnPayment, a division of Yapstone, Inc., is the largest electronic payment processor in the lodging industry. InnPayment enables lodging properties to easily accept credit/debit cards and electronic checks. After ten years, and over a quarter million lines of proprietary code, InnPayment has developed the most robust, unified payment and

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Moneris Solutions

Calvin E Hughes, II, Sr Sales Consultant
150 N. Martingale Road, Suite 900
Schaumburg, IL 60173
Phone: 804.245.5965 Main
800.471.9511 Customer Service

Website: www.monerisusa.com

Email: calvin.hughes@moneris.com

Moneris Solutions has a 40 year history as one of North America's largest processor of all form of electronic payments, including credit and debit card, ACH, e-checks and gift cards.

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Doug Wiles, CPCU
Wayne Howell, Agent
400 N. Ponce de Leon Blvd.
P.O. Box 3067
St. Augustine, FL 32805
Phone: 904.209.3805
Website: www.myfloridabandb.com
Email: dwiles@herbiewiles.com

Internet Services & Marketing

BnbFinder.com

Mary White
130 Fulton street, Suite 8B
New York, NY 10038
Phone: 888.547.8226
Website: www.BnBFinder.com/Florida-Bed-and-Breakfast
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BnbFinder.com is an established, top-rated bed and breakfast directory with thousands of bed and breakfast inn listings worldwide. BnBFinder promotes member inns both online and offline by establishing strategic partnerships with other travel sites and search engines, in press releases and media relations, a monthly guest newsletter, a popular gift certificate program and more. Ask about our special offer for FBBI Members.

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Lyons, CO 80540
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Website: www.CupandPillow.com

Email: robert@cupandpillow.com

Cup and Pillow's, TheBedandBreakfastList.com is the fastest growing directory on the web. All Florida Bed and Breakfast Inns Members receive a Courtesy Listing at no cost with the ability to upgrade to our Preferred Membership at a 33% discount. We offer a 120 day free trail and a return on investment guarantee: recover your subscription cost in one year or your second year is on us.

Full Circle Studio

Elizabeth McKinley

48 Rio Vista Drive

Stuart, FL 34996

Phone: 772.463.7760

Website: www.full360.biz

Email: liz@full360.biz

Liz Mckinley of Full Circle Studio creates high quality virtual tours. A Virtual Tour is a highly effect way to bring future guests into your Inn. We also offer professional graphic design for cookbooks, logos, brochures, ads and print media. Professional, personable and affordable. We offer a 5% discount for FBBI Member Inns.

Innkeeper's Advantage

Cynthia Bachmann

5199 Karrington Drive

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Phone: 412.496.3541

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INNsideFlorida.com directs savvy travelers to the best of the Sunshine State, including charming B&Bs, pet friendly inns, colorful attractions, restaurants, shops and much more.

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Sequim, WA 89382

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218 Main Street, #605
Kirkland, WA 98033
Phone:
Website: www.raveable.com
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The B&B Team

Peter Scherman and Rick Wolf
P.O. Box 399
Scottsville, VA 24590
Phone: 434.286.4600
Website: www.bbteam.com
Email: PeterScherman@bbteam.com
Blog: www.innkeepersresource.com
Inn Consultants and Brokers

Reservation Systems

Resnexus

Jeff Bryce
523 N State Road 198, Suite 201
Salem, UT 84653
Phone: 877.236.2685
Webstite: www.resnexus.com
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Jacksonville, Fl 32256
Phone: 904.730.8111
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